

Download File PDF Purchasing Portfolio Models A Critique And Update Book

#Jenny



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#Rio



Cool! I'am really happy

#Markus Jensen



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#Diego Butler



so many fake sites. this is the first one which worked! Many thanks

Exhibit 1 Stages of Purchasing Sophistication

Importance of purchase High	<p>Materials management</p> <p>Procurement focus Low-price focus (e.g., electric motors, lighting, oil, EPC hardware)</p> <p>Time horizon Varied, typically 12 to 24 months</p> <p>Items purchased Mix of commodities and specified materials</p> <p>Supply Abundant</p> <p>Typical sources Multiple suppliers, chiefly local</p> <p>Decision authority Mostly decentralized</p>	<p>IT/Supply management</p> <p>Procurement focus Strategic items (e.g., leased copiers, business process tools, high-value equipment)</p> <p>Time horizon Strategic, long-term (e.g., 3-5 years); governed by program, mostly monthly (e.g., maintenance)</p> <p>Items purchased Strategic and/or high-value materials</p> <p>Key performance criteria Low-cost, availability</p> <p>Supply Global, mostly</p> <p>Typical sources Global, global suppliers</p> <p>Decision authority Centralized</p>
	<p>Purchasing management</p> <p>Procurement focus Transactional items (e.g., steel coils, coal, office supplies)</p> <p>Time horizon Fixed, usually 12 months or less</p> <p>Items purchased Commodities, some specified materials</p> <p>Key performance criteria Functional efficiency</p> <p>Supply Abundant</p> <p>Typical sources Global, local suppliers</p> <p>Decision authority Decentralized</p>	<p>Sourcing management</p> <p>Procurement focus Strategic items (e.g., electronic parts, critical materials, case study services)</p> <p>Time horizon Variable, depending on availability vs. shortage flexibility, materials</p> <p>Items purchased Mostly specified materials</p> <p>Key performance criteria Cost management and reliable short-term sourcing</p> <p>Supply Production-based, mostly</p> <p>Typical sources Global, predominantly new suppliers with new technology</p> <p>Decision authority Decentralized but centrally coordinated</p>
Low	Complexity of supply market	
	Low	High

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